MEDICARE
SECONDARY PAYER

Clearing the Hurdles of Compliance

Kevin Willis
Claim Services Inc
Medicare Secondary Payer (MSP) Questionnaire

Questionnaire is a tool

One rule to follow

Disability versus Age

Everything counts
Employed Versus Unemployed

Payroll and/or FICA Tax

Banked Hours

Long Term Disability

Personal Policies
General Questionnaire Data

Worker’s Compensation

Black Lung

Department of Veterans Affairs

Government Grants
Accidents (Non-Work Related)

Automobile

Slip and Fall

Product Liability

- Click to edit the outline text format

Dog Bites

Good Will Second Outline Level

Malpractice Third Outline Level

- Fourth Outline Level

- Fifth
No-Fault Insurance

Is what it says, “no fault”

Medical money only!

Policy limits are present

Policy parameters are applicable
Liability

Do you hold anyone responsible?

Liability is determined by the patient

Pursuit of dollars is required
Liability Misconceptions

Risk Management

Departments

Letters of protection

What constitutes a correct answer is subject to change
Commercial Take Backs  (Losing some wins)

Why does this happen?

Scenarios

How are we missing it?
Non-Cooperative Patients

What is a non-cooperative patient?

Acceptable Documentation

Common examples
Medicare Audits

Accidents

Improper entitlement identification

ESRD patients

Understand the questions you ask
Questions?